<u>USEFUL BOOKS ON CONSULTANCY</u>

- Management Consultancy a handbook of best practice. Edited by Philip Sadler, Kogan Page
- Consultancy Services in India Perspectives and Export Prospects by Dr. S. P. Agarwal, Professor and Head, Centre for International Trade in Technology, Indian Institute of Foreign Trade, Bookwell, New Delhi
- Management Consulting A Guide to the Profession. Edited by Milan Kubr, International Labour Office, Geneva.
- The Overnight Consultant by Marsha D. Lewin by John Wiley & Sons, Inc.,
- Getting the most from Consultants A Manager's guide to choosing and using consultants by Martin Wilson, Pitman Publishing
- Getting Started in Consulting by Alan Weiss, John Wiley & Sons, Inc.
- Great Consulting Challenges and how to Surmount Them- Powerful Techniques for the Successful Practitioner by Alan Weiss, Jossey-Bass/Pfeiffer, A Wiley Imprint
- How to Market Design Consultancy Services by Shan Preddy, Gower.
- Process Consulting How to Launch, Implement, and Conclude Consulting Project by Alan Weiss, Jossey-Bass/Pfeiffer, A Wiley Company
- Developing a Consulting Practice By Robert O. Metzger, Sage Publications
- Getting the Most Out of Your Consultant A Guide to Selection through Implementation by Gordon W. Fuller, CRC Press
- Handbook for Users of Consulting Services by Consulting Services Division, Central Projects Services Office, Asian Development Bank, Manila, Philippines (Fourth Edition 1993)
- How to succeed as an Independent Consultant by Timothy R V Foster, Kogan Page
- The Flawless Consulting A Guide to understanding your expertise by Peter Block Assisted by Andreu M. Markowitz. Pefiffer, A Wiley Imprint
- The Seven Cs of Consulting Your complete blueprint for any consultancy assignment by Mick Cope, Prentice Hall
- Financial and Consultancy Services Issues in International Trade edited by V. L. Rao, Jan ter Wengel, Sage Publications
- Smart Things to know about Consultancy by Patrick Forsyth
- Management Consulting in Practice A casebook of International Best Practice by Fiona Czerniawka & Paul May

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